

CS295 Introduction to Algorithmic Game Theory

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Lecture 12. Monotone Allocations and Myerson's Lemma.

1 Introduction

When designing an auction there are three desirable properties that the designer would like to satisfy.

1. DSIC. Dominant-Strategy Incentive Compatibility. No matter what other agents do, the dominant strategy of each agent should be to play truthfully with respect to their valuation.
2. Social surplus maximization. The allocation should maximize the sum $\sum_{i=1}^n x_i v_i$.
3. The auction should be implementable in polynomial time.

Example 1.1 *Sponsored Search Auctions*

In this auction there is a search engine which is essentially our auctioneer. When a user arrives and inputs a query, an auction is conducted to decide which of the advertiser's links will be shown and in which order in the search results. Also a corresponding price is determined for each advertiser. Specifically,

- There are k slots
- The bidders are the advertisers
- Each slot j has a click through rate a_j , such that $a_1 \geq a_2 \geq \dots \geq a_k$
- Each bidder i has a private valuation v_i and gets value $a_j v_i$ if they are assigned slot j

We will return to this example at the end and show how we can determine an auction satisfying our three above conditions of interest.

Definition 1.1 Single parameter environments. *A single parameter environment is defined by the following conditions*

- There are n bidders with private v_i
- There is a feasible set \mathcal{X} , each element of which is a n -dimensional vector (x_1, \dots, x_n) in which x_i is the amount of stuff given to bidder i

Example 1.2 *Examples of single parameter environments*

1. Single-item auctions: is 0-1 vectors with at most one 1, i.e., $\sum x_i \leq 1$
2. k identical goods, each bidder gets at most one: \mathcal{X} is 0-1 vectors with $\sum x_i \leq k$
3. In sponsored search, \mathcal{X} is the set of n -vectors with x_i being a_j if slot j is assigned to bidder i .

Definition 1.2 Allocations and Payments. *A sealed-bid auction is defined by the following conditions*

- Bidders report bids $b = (b_1, \dots, b_n)$
- Auctioneer chooses feasible allocation $x(b) \in \mathcal{X}$
- Auctioneer chooses payments $p(b) \in \mathbb{R}^n$
- Bidder i gets utility $u_i = v_i \cdot x_i(b) - p_i(b)$

Definition 1.3 Monotone Allocations. *An allocation rule x for a single-parameter environment is monotone if for every bidder i and bids b_{-i} by the rest of bidders, the allocation $x_i(z, b_{-i})$ is nondecreasing in z .*

Theorem 1.3 *Myerson's Lemma*

Let (x, p) be a mechanism, which is the allocation and payments. We assume that $p_i(b) = 0$ whenever $b_i = 0$ for all bidders i .

1. It holds that if (x, p) is DSIC mechanism then x is monotone.
2. If x is a monotone allocation, then there is a unique payment rule such that (x, p) is DISC. Essentially if given the allocation, there is a unique payment rule, depending on the allocation, so that the pair is DSIC.

Remark 1.4 *This lemma characterizes all single-parameter environments.*

Proof: We start by proving point 1. We assume that we are given a mechanism (x, p) that is DSIC. Let $0 \leq y \leq z$.

If bidder i has private valuation z , to avoid reporting y , DSIC requires the condition

$$\begin{aligned} u_i(z) &\geq u_i(y) \text{ for all } i \\ z \cdot x_i(z) - p_i(z) &\geq z \cdot x_i(y) - p_i(y) \text{ for all } i \end{aligned}$$

In particular, the utility of agent i at z has to be larger than the utility of player i at y . The utility of playing the truth has to be at least the utility of not playing the truth.

Now, if bidder i has private valuation y , to avoid reporting z , DSIC demands

$$y \cdot x_i(y) - p_i(y) \geq y \cdot x_i(z) - p_i(z) \text{ for all } i$$

We can combine the above two inequalities, moving the p_i to same side of both inequalities, to obtain

$$z(x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y(x_i(y) - x_i(z)) \quad (1)$$

Since $y \leq z$, the only way this inequality can hold is if the left hand side is nonpositive, which requires the inequality $x_i(y) \leq x_i(z)$, which implies monotonicity.

Now we prove point 2 of Myerson's Lemma. We now know that x is monotone. Assume x is piecewise constant. If there is a jump at point z , say of magnitude h , then as $y \rightarrow z$ from the left we get

$$z \cdot h \leq p(y) - p(z) \leq y \cdot h$$

Hence there exists a jump in p so that

$$\text{jump in } p \text{ at } z = z \cdot \text{jump in } x_i \text{ at } z$$

So we know the payments are also piece wise constant and in particular, using our assumption $p_i(0) = 0$ the payments are given by the formula

$$p_i(b_i, b_{-i}) = \sum_{j=1}^l z_j \cdot \text{jump in } x_i(\cdot, b_{-i}) \text{ at } z_j \quad (2)$$

where z_1, \dots, z_l are the breakpoints of $x_i(\cdot, b_{-i})$ in $[0, b_i]$.

Similarly we can assume x is monotone and suppose that x is differentiable. Divide both sides of (1) by $y - z$ and let $y \rightarrow z$, giving us

$$p'_i(z) = z \cdot x'_i(z) \quad (3)$$

$$p_i(b_i, b_{-i}) = \int_0^{b_i} z \cdot \frac{dx_i(z, b_{-i})}{dz} dz \quad (4)$$

Now we need to show that the resulting payment structure indeed gives a DISC mechanism (x, p) . We show this in proof by picture, see Figure 1. Essentially we can compare what happens when we truthfully bid, when we overbid, and when we underbid, comparing the product utility we derive subtracted by the money we spend and hence the resulting utility we obtain. Truthfully bidding clearly gives the highest resulting utility as can be seen in the figure.

Thus the allocation x along with the payments p either given formula (2) or (3), corresponding to the piecewise constant or differentiable assumptions, respectively, give a DISC mechanism (x, p) . ■

Remark 1.5 *Myerson's Lemma regenerates the Vickery auction as a special case. To see this, fix i, b_{-i} and set $B = \max_{j \neq i} b_j$. Then $x_i(z, b_{-i})$ is 0 for $0 \leq z < B$ and 1 for $z \geq B$. Moreover, $p_i(z, b_i) = B$ for $z \geq B$ and 0 for $0 \leq z < B$.*

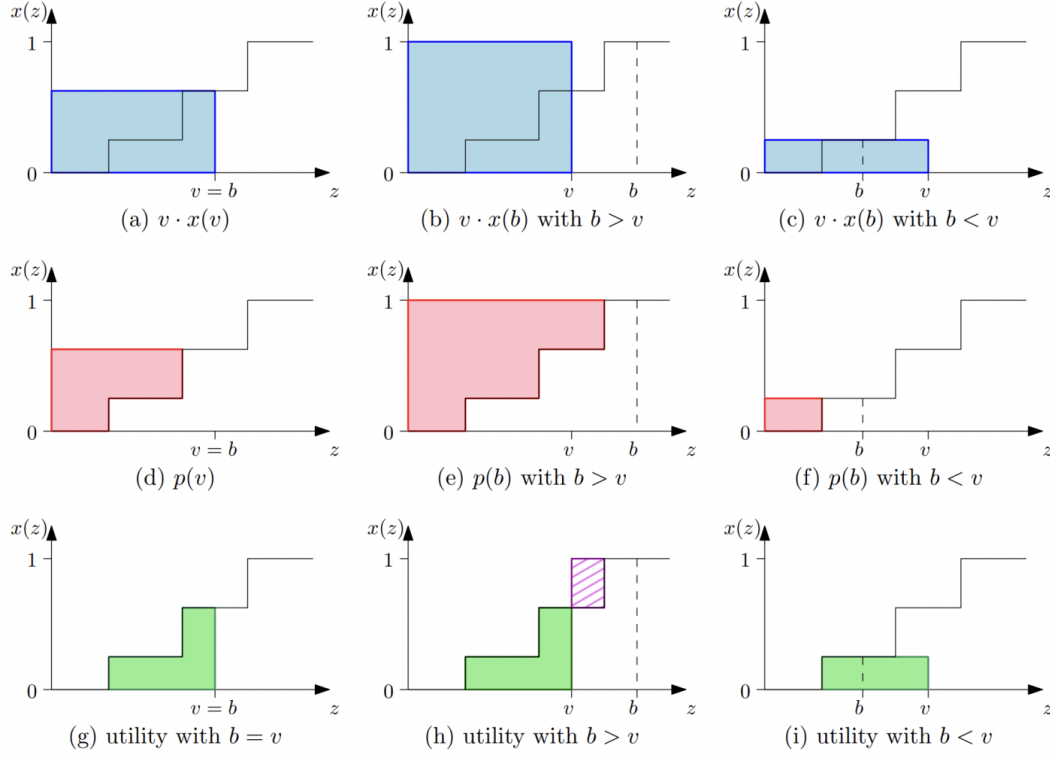


Figure 1: Allocation is in the first row, price is in the second, and resulting utility is in the third. The first column corresponds to the player truthfully bidding, while second is overbidding, and third is underbidding. The highest utility results from truthfully bidding.

Now we consider solving the sponsored search auction problem of Example 1.1.

1. Assume, without justification, that bidders bid truthfully. How should we assign bidders slots so that we can maximize surplus?
2. Given our answer to 1, how should we set selling prices so that DISC holds?

Assigning to the t -th highest bidder the j th highest slot for $j = 1, \dots, k$. Note that this can clearly be done in polynomial time with sorting. Moreover, the allocation is monotone since the higher you bid the better the slot you are given. So by Myerson's Lemma we know that there are payments that make this mechanism DSIC as long as we determine how to set the prices.

Consider $b_1 \geq \dots \geq b_n$. Focus on the first bidder (fixing the others), and assume that the bid ranges from 0 to b_i . Thus the allocation $x_1(z, b_{-1})$ ranges from 0 to a_1 with a jump as b_{j+1} of $a_j - a_{j+1}$ (when bidder 1 becomes j -th highest effectively). Hence for the i -th highest bidder, we get the payment

$$p_i(b) = \sum_{j=1}^k b_{j+1}(a_j - a_{j+1})$$